



## PRESS RELEASE

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### ALTO Aviation and Flying Colours deliver first ALTO Cadence Switch System™

Sterling, MA. August 21, 2017.

ALTO Aviation, the premier supplier of high-end cabin audio & entertainment systems for business aviation is pleased to announce that the new ALTO Cadence Switch System™, (CSS) has been installed in two Challenger 850 aircraft by Flying Colours Corp. St. Louis facility, for a US East Coast-based corporate fleet operator.

Based upon mission requirements, the retrofit featured a completed cabin reconfiguration to accommodate (19) passengers in business class seats in a shuttle configuration. All aspects of the cabin were re-designed and/or refurbished for this layout, with new soft goods, cabinetry, and lighting. The galley and other existing monuments were re-configured as well to align with the client's very specific storage requirements.

Both aircraft included identical configurations that included twenty-five switch panels to control all galley, cabin and lavatory functions. The ALTO CSS offers customers a basic but elegant CMS retrofit solution. Switch panels are designed in the same form factor as obsolete legacy switch panels currently installed in many business aircraft. This discrete system is designed to control cabin, lighting, galley appliances, IFE and various cabin environmental systems without complicated and expensive software configuration.

"ALTO was very pleased to be selected as the CMS vendor for this very significant customer. The Cadence Switch System matched the aesthetic and functional aspects of the cabin. It proved to be an economical solution and was a perfect fit for this application," says Kevin Hayes, VP of Sales & Marketing at ALTO Aviation.

"The client wanted an interior that would meet the needs of frequent corporate shuttles so we designed a refit that is durable, functional and comfortable," says Sean Gillespie, Executive VP Flying Colours Corp. "The ALTO solution was ideal for this particular project as the system is straight forward and easy to install. Switches fit into existing cut-outs and the solution didn't require a tremendous amount of system integration. The selection of the ALTO solution by the customer reflected the company's practical approach, and offered a solid, cost effective solution as part of the complete aircraft overhaul."

## **About ALTO Aviation**

ALTO Aviation is the premier supplier of high-end cabin audio & entertainment systems for business aviation, which are offered as standard equipment on Gulfstream G650/650ER, G500/600, G450/550 Elite Series, G280, Falcon F7X, F900, F2000, Embraer Lineage, Legacy 650, 600, 500, 450, Cessna Citation X, Sovereign, and Latitude. ALTO is the preferred choice for after-market and retrofit installations for all business aircraft, small to large. All of our systems hold TSO certification.

Every ALTO audio system is custom designed and acoustically contoured specifically for each cabin installation. ALTO amplifiers and loudspeakers are expertly engineered to provide the highest level of sound performance at 40,000 feet, using the latest in digital technology. As a result, every passenger in the cabin gets transported into a powerful audio experience that rivals the best home and theater systems.

ALTO Aviation corporate headquarters are located in Sterling, MA. The Engineering and R&D offices are located in Jupiter, FL. ALTO has Sales representation in Little Rock, AR, and Engineering Support for Europe in Stuttgart, Germany. All of our systems are proudly designed, engineered, and manufactured in the US and distributed worldwide.

## **About Flying Colours Corp:**

With facilities in Canada, the USA, & Singapore, global aircraft services company Flying Colours Corp, brings over 25 years of experience to every facet of its business, which includes Green Completions, Interior Refurbishment & Modifications, Heavy Maintenance, Exterior Paint, Special Mission Modifications, Connectivity and Avionics Installations.

Flying Colours specializes in all mid to large sized business aircraft, including the Bombardier Global Express and Challenger families, Dassault Falcon, Beechcraft/Hawker and Gulfstream models. Flying Colours is an Authorized Service Facility for Bombardier and a Bombardier Preferred Completion Center.

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For more information or if you would like to schedule an interview with one of our ALTO Aviation representatives, please contact Cristina Scarlata at 978.466.5992 / [cscarlata@altoaviation.com](mailto:cscarlata@altoaviation.com) / [www.altoaviation.com](http://www.altoaviation.com)

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